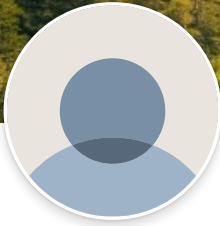




Robert Pokorski



## Robert Pokorski

Physician | Medical Director | Public Speaker | Motivator | Sales Force & Consumer Educator | Life and Long-Term Care Insurance Expert

Asheville, North Carolina, United States · 500+ connections

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Robert Pokorski Consulting LLC

## About

I am a physician and public speaker with expertise in biological age, longevity, annuities, life insurance, critical illness insurance, and long-term care insurance. I speak with financial professionals who work for banks, wirehouses, independent broker-dealers, BGAs, and insurers. Clients (consumers) often attend these events as well.

My highly interactive style combines humor with a discussion of real-life events that can threaten retirement security. During my presentations, we journey together from mid-life to older age, laughing, sharing stories, and learning about challenges that most of us will face. My passion is to motivate the audience to physically and financially prepare for the future.

I am an expert at writing articles that facilitate the sale of annuities, life insurance, and long-term care insurance. These articles focus on biological age, longevity, widowhood, long-term care, and health care costs during retirement.

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## Articles by Robert



Robert Pokorski



## All Estimates of the Likelihood and Cost of Long-Term Care are Too Low\_Additional comments

By Robert Pokorski

Mar 8, 2022



## Longevity Risk: Impact of Unexpected Longevity and Unforeseen Events

By Robert Pokorski

Feb 9, 2022



## Update: Decline of Cognitive and Financial Ability with Age

By Robert Pokorski

Nov 11, 2021

Activity

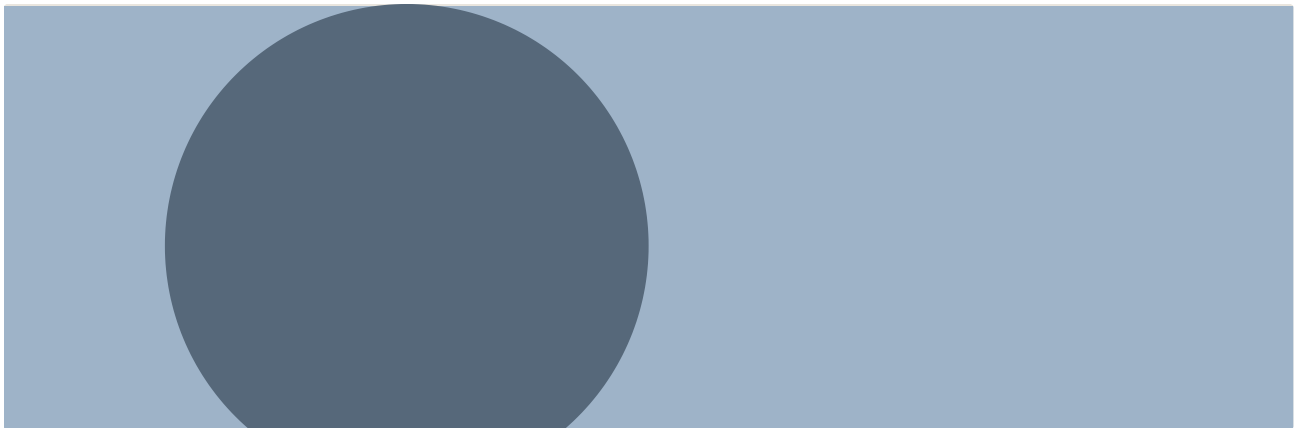


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**I joined Jim Silbernagel of Real Wealth® for a podcast titled “The do’s and don’ts of long-term care.” Here’s a description of our discussion that is...**

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**I have been saying this for 10 years!!! I had to decide whether I wanted to be perceived as an expert and competent or liked. I’ve chosen competent...**

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**InsuranceNewsNet published an article I wrote titled: “The Goldilocks Plan Is A Fairy Tale: How World Events Impact Retirement.” This is one of the...**

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## Experience

### Consultant

Robert Pokorski Consulting LLC

Nov 2019 - Present · 2 years 7 months

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This economist shares why the 401(k) needs to be reformed if it's going to be more than just an "accumulation vehicle" and turned into a true...

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**Scott Carter**

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**Sheila Melzer**

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**Steven Knight**

Managing Director-Actuarial Reserving and Chief Risk Officer at Arch Reinsurance Company

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